

Message Text

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PAGE 01 SANTIA 06629 122142Z
ACTION ARA-14

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R 121638Z AUG 77
FM AMEMBASSY SANTIAGO
TO USDOC WASHDC
INFO SECSTATE WASHDC 6047
AMEMBASSY BOGOTA
AMCONSULATE GENERAL GUAYAQUIL
AMEMBASSY QUITO

UNCLAS SANTIAGO 06629

E.O.11652:N/A
TAGS: BEXP, CI
SUBJ: MTOR VEHICLE MAINTENANCE TRADE MISSION

REF: USDOC 12436, PARA 1

1. REFTEL REQUEST IMPORT DUTIES ON PRODUCTS OF INTEREST TO THE TRADE MISSION MEMBERS. CURRENT CHILEAN TARIFF RATES ON ALL OF THE EQUIPMENT THAT WE HAVE IDENTIFIED RANGE FROM A LOW OF 25 PERCENT AD VALOREM TO A HIGH OF 35 PERCENT. ACCORDING TO THE GENERAL POLICY OF THE GOC OF ELIMINATING TRADE BARRIERS, ANOTHER GENERAL REVISION OF THE TARIFF SCHEDULE IS CONTEMPLATED BY THE END OF 1977. IT IS EXPECTED THAT THE DUTY RATES ON ALL TYPES OF MOTOR VEHICLE MAINTENANCE EQUIPMENT WILL THEN BE FURTHER LOWERED.

2. IN OUR CONTACTS WITH CHILEAN BUSINESSMEN IN THE AUTO MAINTENANCE AND SERVICE INDUSTRY, WE FIND THAT ONE OF THEIR KEY CONCERNS IS WHETHER SPECIFIC ITEMS OF EQUIPMENT MADE OR OFFERED BY TRADE MISSION MEMBERS ARE USABLE ON "SMALL" CARS, THE MOST IMPORTANT OF WHICH IN CHILE ARE FIAT, PEUGEOT, CITROEN, RENAULT, BRITISH LEYLAND AND JAPANESE MAKES IN GENERAL. PLEASE LET US KNOW WHICH ITEMS OF EQUIPMENT CAN
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OR CANNOT BE USED FOR SMALL , FOREIGN CAR REPAIRS - BY TELEGRAM IF POSSIBLE, OR, AT THE LATEST, DURING OUR CONSULATION WITH ADVANCE OFFICER ROBERT BUCALO.

3. SO FAR WE HAVE RECEIVED COMPANY LITERATURE FROM TWO ONLY OF THE SIX TM FIRMS. THEY ARE: SUN ELECTRIC CORPORATION AND BLOOMFIELD MANUFACTURING. IN CONFIRMING CATALOG SHIPMENTS

BY THE OTHER FOUR COMPANIES, PLEASE ASK THAT THEY BE SURE TO
SHIP VIA DIPLOMATIC POUCH, ADDRESSED TO SANTIAGO DEPARTMENT
OF STATE, WASHINGTON D.C. 20520.
BOYATT

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